

SHORT BIO - FOR EVENT PROGRAMS, INTRO SLIDES, PODCAST SHOW NOTES

Dr. Nitin Bajaj is an operator, moderator, and growth partner with 25+ years of experience scaling companies, products, and ecosystems across 10 countries. He has helped build businesses generating \$400M+ in revenue, co-led 14 acquisitions worth \$1B+, and hosted 500+ conversations with a 15M+ global reach through The INDUSty Show. He co-founded ASAN in 2024, which has reached 40,000+ people across 130+ events. He has worked with IBM, Thomson Reuters, Esri, and Bloomreach, and is based in Southern California.

LONG BIO - FULL BACKGROUND

Dr. Nitin Bajaj is an operator-investor, moderator, and interviewer with more than 25 years of experience building companies, leading teams, and scaling ecosystems across the United States, Europe, South Asia, and the UAE. He has helped build businesses generating \$400M+ in revenue, co-led 14 acquisitions totaling more than \$1B, and operated across 10 countries - spanning the US, Canada, UK, India, Netherlands, Slovakia, Austria, Switzerland, Ukraine, and the UAE.

His corporate career includes leadership roles at and with IBM, Thomson Reuters, Esri, and Bloomreach, where he led product, growth, and go-to-market functions at scale. He brings the same operator judgment that built those businesses to every room he holds - whether on stage as a moderator or inside a business as an operating CEO.

As a moderator and interviewer, Dr. Bajaj has hosted 500+ conversations across conferences, universities, and leadership forums, building a global reach of 15M+. He has held rooms at a16z Tech Week, CES, SXSW, Fortune events, Art Basel, and Yahoo Finance, and has spoken at UC Berkeley, UCLA, Georgetown, Chapman, and more than a dozen other institutions. His moderation style is operator-first: he pushes past polished talking points, draws out real decisions and tradeoffs, and creates conversations that audiences remember and speakers quote afterward.

Through his operating partner practice, Dr. Bajaj steps into \$1-5M founder-led businesses as the operating CEO for 12-24 month engagements. He takes over execution, rebuilds the growth engine, and gets paid from the value created - not the hours billed. He works with one business at a time, with a focus on healthcare services, business services, and local multi-unit operations.

In June 2024, Dr. Bajaj co-founded the American South Asian Network (ASAN), scaling it to 130+ in-person events across the US, reaching 40,000+ people, and building 250+ partnerships across corporate, government, nonprofits, and universities in under two years. He has also contributed to Pratham USA (prathamusa.org) in marketing and strategy, helped launch Akshaya Patra USA (akshayapatrausa.org) in Southern California, and serves as a board member at SAHARA (saharacares.org).

Beyond his operator and community roles, Dr. Bajaj has raised \$25M+ for causes impacting more than 10 million lives across healthcare, education, and economic opportunity. He is the founder of The INDUSty Show, a media platform featuring 500+ conversations with founders, operators, investors, and community leaders. He is based in Southern California.